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Application Form

Confidential

There are three parts of this application form

1. Personal Details
2. Educational Details
3. Business Details

All fields are mandatory

Please fill in all details in BLOCK/CAPITAL ONLY

1. PERSONAL DETAILS

General information

*First Name

Middle Name

*Last Name

Mr. / Ms. / _____

Name as you wish to appear on your badge _____

*Date of Birth _____

*Residential Address _____

*City _____ *State _____ *Country _____

*Postal Code _____ *Email _____

*Home Telephone _____ *Mobile _____

The medium of Instruction is English; please indicate your fluency.

☐ No Knowledge

☐ Basic Knowledge

☐ Working Knowledge

☐ Fluent

Marital Status ☐ Married

☐ Unmarried

☐ Widow

Annual Household Income _____

Annual Personal Income _____

Source of Household Income _____

Type of National Identification _____

(Pls. give details) (e.g., Passport No., PAN No., Voter Identify Card, Driving License)

No's of Household Members _____

Number of income earners in your House _____

Number of individuals dependent on you _____

Highest level of education completed by most educated parent/ guardian _____

2. EDUCATIONAL INFORMATION

Highest level of education completed starting with the most recent

Degree	University/School	Area of Specialisation	Date Earned

Received Phd / Masters degree

☐ Yes ☐ No

Have you ever attended any other training / workshop in business training? ☐ Yes ☐ No

If Yes

Training	University/School	Location	Duration

How did your Business benefit from the training

3. BUSINESS INFORMATION

Business Name & Address _____

*City _____ *State _____ *Country _____

*Postal Code _____ *Personal Email _____

*Home Telephone _____ *Mobile _____

*Please tick your preferred email ID for contact ☐ Personal ☐ Official

Job Title ☐ Owner ☐ Co-owner ☐ Yet to start

No of Years Business has been Operating _____

Number of years you are with business _____

Number of businesses owned or co-owned _____

Years of Work Experience (Total in years) ☐ 0-5 ☐ 5-10 ☐ 10-15 ☐ >15

Number of Employees in your Company _____

Description of Business _____

Description of Products & Services _____

Initial amount of Capital obtained to launch business _____

Primary source of initial capital (please tick where appropriate)

☐ Own Funds ☐ Friends ☐ Family ☐ Bank

☐ Credit Union ☐ Other formal Institution ☐ Company

(If Own funds or friends/family is primary), did the Candidate actually receive a loan from a bank/credit union or other formal institution/ company? ☐ YES ☐ NO

(If no), did the candidate try to receive a bank/ credit union or other formal institution/ company for a loan? ☐ YES ☐ NO

Annual revenue (previous calendar year) _____

Current year revenue _____

Source of annual revenue information (please tick where appropriate)

☐ Tax statement ☐ self-reported ☐ other financial document

Revenue in last full month (specify month/year) _____

(figures INR) _____

Source of monthly revenue information (please tick where appropriate)

☐ Tax statement ☐ self-reported ☐ other financial document

Number of full-time employees (at end of previous year) Male Female

Number of part-time employees (at end of previous year) Male Female

Total annual payroll (at end of previous year) _____

Source of payroll information (please tick where appropriate)

☐ Tax statement ☐ self-reported ☐ other financial document

Connection to any political figures or prominent families? ☐ YES ☐ NO

Received some or all education in a developed country, including participation in a non-degree programme? ☐ YES ☐ NO

Please describe the top three challenges being faced by you in your current role

(150 - 200 words) _____

Please describe the top three challenges faced by your organisation

(150 - 200 words) _____

Please give reasons for wanting to attend this programme and describe in details how you see it contributing to your overall development, including benefits to your organisation

(150 - 200 words) _____

Please explain what you hope to achieve by attending this training programme

- ☐ How to grow my business ☐ Develop contacts with other entrepreneurs
- ☐ Learn new marketing skills ☐ Understand how to manage my finances better
- ☐ Be a better leader ☐ Know how to build my team
- ☐ Able to compete better in the market
- ☐ Any others (please specify) _____

For this entrepreneurship programme, there will be three training sessions at ISB Campus. The duration of each training sessions will be no longer than one week. Participants will be expected to travel to ISB, Gachibowli, Hyderabad for each training session.

- a. Can you temporarily leave your household and business responsibilities to attend all the training sessions? ☐ YES ☐ NO
- b. Post the programme you will have to share data about your organisation with ISB for the next 5 years, so that we can track your progress. ☐ YES ☐ NO

I understand that if I have deliberately provided false information or fail to meet the terms of the scholarship listed above, I will have to forfeit the Goldman Sachs scholarship.

Print Full Name _____

Signature _____

Date _____

Please Note:

1. Filling up the application form does not grant admission to the programme
2. There is no charge for the application form, however candidates are required to pay INR 9,000 only at the time of interview. Please send filled application form to:
Marketing Services, Centre for Executive Education, Indian School of Business, Gachibowli, Hyderabad - 500 032, India.
Ph: +91 40 2318 7516, +91 40 2300 7000 (Extn. 7516), Fax: +91 40 23007040
Mobile: +91 93945 68012, Email: latha_venkatesan@isb.edu, www.isb.edu/execed
3. The Goldman Sachs 10,000 Women Certificate Program for Women Entrepreneurs will provide full scholarship to the selected candidates by the Goldman Sachs Foundation.

However candidates are required to pay INR 9000 at the time of interview. The fee amount of INR 9000 will be refunded:
 - a. After interview for candidates who are not short-listed.
 - b. At the end of the 16 weeks programme for candidates who are shortlisted for the programme Incase a selected candidate drops out of the programme mid way, due to any reason, INR 9000 will be forfeited.

This is a non-residential programme. Participants are expected to commute on their own.